

MINUTES
Eastern Connecticut Health and Medical Cooperative
Regular Board – January 18, 2018 from 2:00 – 4:00 pm
LEARN, 44 Hatchedts Hill Road, Old Lyme, CT

Members Present: Julie Pendleton, Jan Perruccio, Mary Royce, Eileen Howley, Christine Goupil, Maryann O'Donnell, Carolyn Dickey, and Deborah Martin (arrived 2:04)

Others present: Tom Kowalchik, Nat Brown, and Lynn Nenni (Left at 2:10)

Meeting called to order at 2:02 p.m.

STANDING AGENDA ITEMS:

1. AGENDA:

Time adjustment to 3:30 p.m. today due to other commitments.

Nat Brown has been appointed to a position with LEARN as Human Resource Director.

2. MINUTES:

Motion to approve the minutes of the December 21, 2017 meeting made by Jan Peruccio and seconded by Mary Royce. Motion approved 8-0-0

3. FINANCIAL STATUS REPORT:

The December financial report was reviewed. The current net position as of December 30, 2017 is \$1,043,532.46. The change in net position since June 30, 2017 was \$334,388.21. Total current assets was reported as \$1,884,042.68 with the total liabilities of \$840,510.22.

A clarification was made about the IBNR and that it represents an estimate of outstanding claims. Also reviewed was the Monthly Comparison of Premiums and Claims Paid.

4. VENDOR UPDATE:

Tom K. indicated that the 5.3% renewal rate is still holding based on the current experience. If we continue to trend in the right place, we might be able to adjust downward. Tom also reviewed information and data about what is driving the claims and our trends. He is investigating the range of Stop Loss coverage from \$100,000 through \$175,000 and is looking at finding the best options for this coverage. A request was made to see the financial breakdowns related to the Stop Loss costs and coverage prior to setting the rates in the Spring.

OLD BUSINESS:

1. Update on Possible New Members

Jan P. discussed the issues that had been previously discussed about new membership. She suggested that all of the various questions that need to be discussed might be best addressed in

an ad-hoc or subcommittee process. It was noted that the discussion of philosophy should be established by the full board, and then perhaps look at the detail and language that would represent the identified next steps. Julie P. shared ideas and information about this membership topic for consideration by the group. This included the idea of growth in the collaborative membership and the benefits to the collaborative and to others. Tom K. stated that he can quantify and demonstrate the potential savings to the collaborative if a new group joins. He pointed out one new member that was explored would have indicated a 1.5% decrease in the overall renewal rate. The group then discussed the potential benefit of reaching out to other towns that had originally been part of the exploration of the collaborative but then chose not to join at origination. One continuing concern is that the idea of partial membership could have an impact on rate setting for prescription and medical, and whatever steps taken in expansion should consider all aspects of onboarding and protecting the existing collaborative.

2. Discussion of Process and Bylaws for Partial Members

It was agreed that a subcommittee will continued to work out the specific language and then bring it back to the Board to make sure the language and philosophy is agreed upon. Once the board has reviewed the language it will be vetted by the attorney. Membership of the subcommittee will include Carolyn D., Julie P., Jan P., Nat B., and Maryann O. and Jan P. will coordinate a date for the initial meeting.

3. Feedback on ECHMC Brochure

We will revisit this when the subcommittee has finished its work.

4. Wellness Update

The new wellness challenge is underway. Julie P. and Mary R. shared information about potential for additional challenges and prizes. Additional information about an opportunity for members to obtain health club memberships at a discounted rate was shared, and a flyer for distribution to all members will be provided.

A Motion to adopt the wellness program as presented, including ongoing fitness challenges, and purchase year 2 of the contract for wellness management made by Eileen Howley and seconded by Jan Peruccio. Motion approved 8-0-0

NEW BUSINESS:

1. Discussion of Renewal Rate Early Projection - See above

2. Agenda setting for the February 15, 2018 meeting

- Move all standing agenda items forward, including renewal rates update
- Report of Ad Hoc group regarding partial membership

Next Meeting – February 15, 2018 at 2:00 p.m.

Motion to adjourn at 3:28 p.m. by Mary Royce and seconded by Jan Peruccio.

Motion Approved: 8-0-0

Respectfully Submitted, Maryann O'Donnell

